

InCred Financial plans ₹5,000 cr IPO in 1-2 years

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Private equity firm KKR-backed InCred Financial Services Ltd is looking at an initial public offering (IPO) of ₹5,000 crore over the next 1-2 years, according to founder and group chief executive officer Bhupinder Singh.

In an exclusive interview with *Mint*, Singh said the capital-raise will happen once KKR, which holds 13.4% stake, agrees to exit in the IPO. In 2022, InCred Finance and KKR India Financial Services merged to create a joint entity under the brand name InCred Financial Services.

"We have more than enough capital to support our current growth plans. Listing is on the horizon, likely within 1-2 years, and we could potentially explore a ₹5,000 crore IPO," Singh said. "We have significant permanent capital, including my own. So far, we've successfully raised all the capital we've needed, precisely when we've needed it, in the private markets."

In May, the *Economic Times* reported that Japanese bank Mizuho is in talks to acquire KKR's stake in InCred. Singh dismissed the report.

Singh, who was earlier the co-head of banking and markets for Asia Pacific at Deutsche Bank, started InCred Finance in 2017. He is the largest individual shareholder with 18.9% stake. Other investors include Ranjan Pai (10.7%), Teacher Retirement



InCred founder and group CEO Bhupinder Singh.

System of Texas (9%) and OAKS Asset Management (7%).

In six years, the NBFC has grown assets under management to nearly ₹10,000 crore, with a focus on personal, education and small business loans. InCred set up the lending business InCred Finance, institutional, wealth and asset management platform InCred Capital and digital investment distribution platform InCred Money. Singh said the long-

term plan is to build the next Bajaj Finance.

"We offer 7-8 products in the retail and MSME segments, whereas Bajaj offers 40 to 50.

With our current loan book at

₹10,000 crore, we can grow this to ₹15,000 crore using our existing suite of products. To take us from ₹15,000 crore to ₹20,000 crore, we've identified loans against property as a key growth area and have expanded our local footprint to over 100 branches to accelerate this initiative," he said.

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